

## **Job role: Talent Scout, Manchester**

### **Standing Tall – what we do?**

Standing Tall is a not-for-profit that matches people experiencing homelessness with a stable job and safe home. We know our model works because 80% of the people we help are still off the streets and in the same job one year later!

When a person is ready, we match them into a stable real Living Wage job in a local responsible business. At the same time, we ensure these people have a safe home through our Amici hosting service. After 6 months, they are ready to get their own place. In the next 12 months, we're helping 20 people in Birmingham, 20 people in London, and 20 people in Manchester to move off the streets for good.

### **The role**

Standing Tall is looking for an exceptional person to lead and deliver our offer in Manchester. The organisation is looking for a versatile person who makes things happen and has exceptional emotional intelligence. You will work to ensure the quality of Standing Tall's offer is retained and enhanced. You will be responsible for building relationships with local business owners, earning the trust of and effectively assessing people who have been through homelessness and supporting Amici hosts. As a result, in a 12-month period, you will work to help 20 people to move away from the streets for good by matching them with stable jobs and safe homes.

### **The benefits we're offering**

The role is a full-time hybrid role. Standing Tall is offering an employment contract with an annual salary of £30,000 per annum and a NEST pension.

Standing Tall is an early-stage organisation with a robust business model providing a real solution to reducing homelessness. The organisation is agile and has a fierce ambition to grow its impact. As a result, this role represents a huge opportunity to make real change happen enabling you to develop with the role as the organisation grows.

Standing Tall is committed to diversity, welcoming applications from anyone who can demonstrate the key competencies we need. We celebrate diversity and we want to attract people who have had different life experiences.

## **Key responsibilities of the role**

### **A. Employer partner businesses**

1. Build good working relationships with key contacts in each partner business to understand the job role, introduce the person, arrange a start date and then provide ongoing contact.
2. Liaise with key contacts in our employer partner businesses to ensure the recruitment process is efficient and is in the interests of the people we're helping.

### **B. People who have experienced homelessness**

3. Build relationships with organisations and individuals within these organisations that work one to one with people who have experienced homelessness in Manchester.
4. Communicate with these referral partners so they understand who represents a good referral for Standing Tall.
5. Take a genuine partnership approach working with partner organisations to reduce homelessness together.
6. Communicate with these referral partners to share current job roles that Standing Tall is working to identify individuals for.
7. Once you have received a referral, engage face to face with the individual for 4-6 weeks to assess their motivation and readiness for a full-time job role.
8. Undertake necessary DBS checks on the individual.
9. When ready, match the individual with a job role and partner business that best suits their motivations, skills and experience.
10. To work towards achieving a target of helping 20 people to start and sustain stable employment in a 12-month period.

### **C. Amici Hosts**

11. Work with prospective Amici Hosts, receive applications, interview, then train successful Amici hosts.
12. With your knowledge of our hosts, make the best match between an Amici host and a person we're helping.
13. Hold monthly catch ups with your active Amici Hosts to talk about progress and issues and ensure they are making a record of their monthly conversations effectively.
14. Work with the individual to secure their independent accommodation after 6 months with their Amici host.

### **D. Organisational responsibilities**

15. Working with the Chief Executive to develop the volume of activity for Standing Tall in Manchester.



16. Participating in delivering Standing Tall's communications strategy in Manchester.
17. Being responsible for the regular financial reporting on the delivery of operations in Manchester.
18. Record all contact activity and progress made on Standing Tall's CRM system.
19. Contribute to the recording and collation of Standing Tall's social impact in relation to the organisation's Theory of Change.
20. Championing and developing Standing Tall's 'Can do' approach, supporting our Amici hosts to put this into action.
21. Taking a positive and collaborative approach to work within the Standing Tall team.
22. Representing Standing Tall in the best way possible by conducting yourself with integrity and adhering to the organisation's values.
23. Working within a small staff team, you will need to undertake a wide range of tasks to help the organisation maximise its impact.
24. The role will involve some evening and weekend work so Standing Tall can respond to our stakeholders' needs.

## About You

For this Talent Scout role, Standing Tall will assess candidates on the competencies below.

## Competencies

### 1. Motivation (Essential)

An person with exceptional motivation with fire in their belly for social justice and has a genuine passion to help people reach their potential. The individual shows drive and capability to put Standing Tall's purpose and values into action.

### 2. Emotional intelligence (Essential)

What does this mean to us? Emotional intelligence means that an person has self-awareness, self-management, social awareness and social management. A person with exceptional emotional intelligence can manage their emotions, read individuals and their motivations and manage social situations to achieve the best outcomes.

### 3. Commitment to quality (Essential)

A person with an exceptional commitment to quality will naturally focus attention on delivering the highest standard of service as possible.

### 4. Resilience and adaptability (Essential)

A person with an exceptional resilience and adaptability to have a strong sense of identity and will change their approach to ensure outcomes are still achieved.

### 5. Leadership (Essential)

A person with exceptional leadership to bring all he or she has to offer to work with others to enable so the best outcome can be achieved.

### 6. Financial competence (Desirable)

A person with exceptional financial competence is confident in using financial templates to measure progress and understand the financial implications of how services are delivered.

### 7. Commercial thinking (Desirable)

A person with exceptional commercial thinking who can identify opportunities to build financial surpluses and deliver to secure these.

## How Standing Tall's story began

Christy Acton, Standing Tall's Founder and CEO, used to work for a charity, responsible for running a night shelter in Birmingham. A significant number of people coming into the shelter were ready and capable of starting and keeping a stable job. Over a 3-year period, 20 people were matched into stable jobs being then able to move into their own homes. This is where the concept of Standing Tall began. As a social entrepreneur, Christy is determined for Standing Tall to make a significant impact on reducing homelessness in the UK.

## Our Values

These are the set of values we live by at Standing Tall, helping to guide our work and actions. They are based on our beliefs and how we see the world!

1. We are people-focused - People are at the centre of what we do. Standing Tall is built upon care and compassion.
2. We believe in working together - Drawing on everyone's skills and experience, we can make change happen together.
3. We believe in what people can do - People have skills and strengths to offer and we're about building on these.
4. We champion innovation - We push boundaries and show the world how to make real, lasting change.
5. We are forward-thinking - We want to influence society to apply new ways of thinking. Changing what people believe is possible.
6. We believe in taking responsibility - Enabling purpose-driven organisations to use their position of trust and influence to make good change happen.
7. We treat everyone with dignity - We believe that all people should be treated with the respect and dignity they deserve.
8. We make good change happen - We know good change is possible. A change in situation, a change in perceptions or a change for society.

## How to apply

Please email your CV with a covering letter to [hello@standingtall.org.uk](mailto:hello@standingtall.org.uk) before the deadline of 5pm on Thursday 11<sup>th</sup> May.

If you're shortlisted, you will be invited to an assessment centre day. The assessment centre day in Manchester will take place on Wednesday 17<sup>th</sup> May (9am-5pm).

Please keep this date free in your diary. If you do not hear from us, please assume you have not been successful. As a small organisation, we don't have the capacity to provide feedback.